

COMPANY PROFILE

Prepared by

KENANA ENGINEERING & TECHNICAL SERVICES (KETS)

HQ, Plot No 846, Block 22, West Gereif, Khartoum, Republic of
The Sudan
P. O. Box 2632

Tel: +249-11-238195

Fax: +249 11 238196

E-mail: Info@visionvalley.net

TABLE OF CONTENTS

| | |
|---|-----------|
| INTRODUCTION | 3 |
| KENANA ENGINEERING AND TECHNICAL SERVICES, LTD (KETS)/ VISION VALLEY | 4 |
| SCOPE OF SERVICES | 7 |
| <i>eGovernment Applications</i> | 8 |
| <i>eBusiness</i> | 8 |
| <i>IP Services</i> | 8 |
| <i>Telecommunications</i> | 8 |
| <i>Security Services</i> | 8 |
| <i>Training</i> | 9 |
| IMPORTANT FACTS | 10 |
| IMPORTANT FACTS | 11 |
| LIST OF SUPPLIERS | 12 |
| SAMPLE SUPPLIERS | 13 |
| LIST OF PROJECTS | 14 |
| LIST OF PROJECTS | 15 |
| <i>International Projects</i> | 15 |
| <i>Domestic Projects</i> | 16 |
| ORGANIZATIONAL CHART | 18 |
| CURRICULUM VITA OF KEY PERSONNEL | 20 |
| ATTACHMENTS | 36 |



INTRODUCTION

KENANA ENGINEERING AND TECHNICAL SERVICES, LTD (KETS)/ VISION VALLEY

KETS was formed in 1986 to meet a genuine need and reasonably priced consulting and engineering services to the agro-industrial sector. It is a subsidiary of the giant Agri-business conglomerate: The Kenana Sugar Company. Kenana's deep technical knowledge and resources, cover a wide range of disciplines and its experienced work force, are readily available to **KETS**.

Through the years **KETS** has provided a wide range of consultancy services locally and internationally ranging from regular consulting to a complete engineering and project management services.

Recently, and with the evolving market and new challenges as well as the rapid development in the communication and IT world **KETS** has entered in a partnership with **Vision Valley, LLC**. Dubai, UAE.

KETS with its strategic ally **Vision Valley, LLC**. has established a partnership to strongly transfer the knowledge of the evolving information technology

The expertise of the partnership, **KETS/Vision Valley**, spans different areas of business and technology. However, it is mainly revolving around the information technology. Professional people are the assets of **KETS/Vision Valley**. Even though the company is new in name, the staff of **KETS/Vision Valley** are highly qualified, well trained and extensively experienced in several areas of the business stemming out of the IT industry.

KETS/Vision Valley understands that although networks include routers, modems, switches, firewalls, computers and other related equipment, it is important to focus on how these components fit together into our clients' environment. We concentrate on how to optimize and secure communications, ultimately reducing costs and increasing efficiency to suit the required business objectives.

KETS/Vision Valley's corporate goal is to become a virtual extension of our customer's organization. The "virtual extension" approach is unique and has key differentiating factors to deliver substantial value to our customers.

The core thrust of our business is to provide IT consultancy, turnkey solutions, application auditing, information security and project management services to our customers and business partners across the Middle East and African Region.

We work with you to analyze and understand your business, architect, build and support your mission-critical systems and infrastructure, with you as the end user in mind. Our consultants are experienced in large eGovernment, Internet and Telecom contracts, and project management and carrier grade network services. **KETS/Vision Valley's** outsourcing model aims to provide access to high-level resource pool with minimized cost, flexible outsourcing arrangements and competitive rates to provide you with flexibility and cost advantages as well as a superior quality of service delivery.

Our Consultants work closely with clients to assist in the managing of IT issues and over the horizon assistance with overall IT strategy and planning. The key element of this process is to transform their business systems and processes to improve efficiency, competitiveness and profitability.

As part of our service approach, we emphasize Project Management as the key to successful full life-cycle projects. Our project management focuses on communication to keep clients informed of all aspects of the project. Our ability lies in our use of the best practices of the industry combined with our own expertise and experience, to manage large scale projects. **Business Analysis**, Infrastructure planning & reengineering, organization deployment & relocation are areas that **KETS/Vision Valley** excel in.

Information Security is an ever growing need within every business; this is a daunting task for many Executive Boards and their IT departments. Consultation with a Security Specialist can often avoid unnecessary expenditure on expensive yet effective measures. We provide an expert in-depth analysis of current network architecture, configuration and security design following through to implementation and if required onward management. In short, we make your organization **Net@Ready**.

At **KETS/Vision valley** we feel that IT security should be an integral part of your companies IT strategy and should be kept in mind at all times. We adopt an approach that offers a fully wrapped service from initial business discussion through auditing, policy definition and implementation of the solution within your business. As well as offering a fully managed service if this is required.



KETS/Vision Valley with its wide range of suppliers as well as local and international offices ensures the utmost services provided to its clients.

Local Office

Kenana Engineering & Technical Services (KETS)
HQ, Plot No 846, Block 22, West Gereif, Khartoum, Republic of The Sudan
P. O. Box 2632 –
Tel: +249-11-238195
Fax: +249 11 238196
Mobile : +249 12 394952

UEA Office

Vision Valley, LLC
Dubai Internet City
215 Building #14
Phone: +9714 390 1130
Fax: +9714 390 8636
Mobile:+97150 6177665
info@visionvalley.net

London Office

Kenana Engineering & Technical Services (KETS)
London Office 39 Fitzroy Square, London W1P 5LL,
Tel: 0207 631 1350 –
Fax: 0207 323 6623,
London, U.K.

SCOPE OF SERVICES

Vision Valley jointly with KETS provides a wide range of services which includes:

EGOVERNMENT APPLICATIONS

This is the high level view of this emerging phenomenon as well as the lower levels of the implementation. This involves areas such as the "National ID", eJawaz and their applications.

EBUSINESS

This involves all services that are offered through the Internet including issues of online payment and remote access through secure encrypted Virtual Private Networks (VPNs).

IP SERVICES

Starting from the business analysis and security implications through infrastructural aspects of IP service and the associated network services such as accounting, Network Management Services (NMS) and Disaster Recovery Storage

TELECOMMUNICATIONS

Fixed and wireless communications systems design and implementation for voice, data, video conferencing as well as fully convergent networks.

SECURITY SERVICES

Our security services encompass:

- ✓ Infrastructure's design with the Security in mind.
- ✓ Vulnerability Assessment & Penetration Testing.
- ✓ Security Solution Evaluation and Selection.
- ✓ Intrusion Detection Systems IDS.
- ✓ Implementation Services.
- ✓ Managed Services.
- ✓ Regular Security Audit and Review.



TRAINING

KETS/Vision Valley values the personnel development for its clients as well as other IT professionals. Thus, training is always an integral part of its services. Moreover, KETS/Vision Valley provides regular workshops and training for IT professional in the areas of security, wireless communications as well as other fields.

IMPORTANT FACTS

IMPORTANT FACTS

Vision Valley's consultants; on individual basis have:

- ✓ Formally contributed to the **most comprehensive eGovernment** program in the region, place: **Dubai** – UAE.
- ✓ Planned, designed, managed the implementation and marketed the **largest and most reliable Internet exchange** in the region to handle international customers from Thailand, India, Pakistan, Iran, Gulf, Africa ...etc, place: **Dubai** – UAE.
- ✓ Planned, designed, managed the implementation and marketed the **largest and Awards winning most comprehensive Internet Service Provider (ISP)** in the region, place: **UAE wide**.
- ✓ Planned, designed, and implemented the first comprehensive and cost effective **eLearning** portal in the region (to be launched soon).
- ✓ Planned, designed, managed the implementation and marketed the **largest and most reliable Commercial Data Center with Disaster recovery storage over SAN** in the region, place: **Dubai & Abu Dhabi** – UAE.
- ✓ Planned, designed and managed the implementation of the **largest Interactive Voice Response System (IVR)** in the region, place: **UAE wide**.
- ✓ Planned, designed and managed the implementation of the **automatic most reliable Aeronautical Fixed Telecommunication Network (AFTN) system (based on the ICAO standards)** in the region, place: **UAE Airports**.
- ✓ Planned, designed and managed the implementation one of the **largest and most reliable Wireless RF networks** in the region, place: **Abu Dhabi** - UAE.



LIST OF SUPPLIERS

SAMPLE SUPPLIERS

- Telecommunication and Networking:
 - Redline Communications – Fixed Wireless Broadband Communications vendor - Canada.
 - ND Satcom – VSAT vendor - Germany.
 - Cisco Systems - USA
 - Nortel Networks – Telephony and Data Communication – Canada, USA
 - Fiber Flow - UK
 - Tandberg – Video Conferencing – Norway.
 - Quintum - USA
- IP Security and Access Control:
 - Surfcontrol - UK
 - Gantner – Austria
 - Axis – Sweden
 - Blue Coat – USA
 - Watch Guard – USA
 - Cisco Systems - USA
- Systems:
 - Sun Microsystems - USA
 - Compaq - USA
 - Microsoft – USA



LIST OF PROJECTS

LIST OF PROJECTS

In less than 24 months, Vision Valley was able to penetrate the local and international market. This has been reflected in the large number of projects executed in the last 2 two years.

INTERNATIONAL PROJECTS

□ **KUWAIT INTERNET EXCHANGE (KUIX) - KUWAIT**

The second Internet Exchange in the Middle East connected over fiber cables all the way to New York and offering Internet and data connectivity to all the ISPs in Kuwait as well as the government departments over a new DSL Infrastructure.

The responsibility of Vision Valley was focused in {Planning, Design and Supervision of the overall project}

End Beneficiary: Ministry of Communications – Kuwait.

Duration of project: Q4'2002 to Q3'2004.

□ **ELNILEIN BANK – ABU DHABI BRANCH - UAE**

Vision Valley built the IT infrastructure for Abu Dhabi branch of Elnilein Bank.

Duration of the project: Q2'2003. Expansions are ongoing.

□ **DUBAI INTERNET CITY (DIC) – UAE**

Vision Valley is building a pilot for wireless communication for the Technology free zone in Dubai.

Duration of the project: Q1'2004 (just started)

□ **ORASCOM TELECOM – EGYPT**

Orascom Telecom is Egypt's pioneer mobile operator and has operations in several other countries in the world.

Vision Valley is working actively with Orascom to enhance their backhaul connectivity.

Duration of the project: Q4'2003 to date.

DOMESTIC PROJECTS

□ **MINISTRY OF ENERGY – SUDAN**

Consultancy and network design for the overall ministry's network all over the Sudan. Also this included the applications and associated systems. Vision Valley also started deploying parts of the new setup.

Duration of project: Q4'2002 to date.

□ **INFONET (JUHAINA) - SUDAN**

This is the first Call Center in Sudan.

Vision Valley has the honor of:

- Planning, designing the infrastructure of the call center.
- Supply and installation of the equipment.
- Design and deployment of the necessary software and applications
- Training.

End Beneficiary: a group of investors that includes banks, government orgs and individuals.

Duration of project: Q4'2002 to Q4'2003 for the first phase, expansions are ongoing.

□ **WHITE NILE SUGAR COMPANY (WNSC) - SUDAN**

White Nile Sugar Factory is expected to become one of the largest sugar factories in the world.

Vision Valley is working on establishing the IT and Telecommunications infrastructure and services for WNSC.

Duration of the project: Q4'2003 to date

□ **GREATER NILE PETROLEUM OPERATING COMPANY (GNPOC) - SUDAN**

Vision Valley implemented a trial Wireless WAN for GNPOC for a single link and lately supplied equipment to GNPOC for several other links.

Duration of the project: Q3-Q4'2003

□ **MILITARY INDUSTRIES CORPORATION (MIC) - SUDAN**

Vision Valley has executed and is executing several projects for MIC in areas of Telecom and Security.

Duration of the project: ongoing

□ **NATIONAL ELECTRICITY CORPORATION (NEC) - SUDAN**

Vision Valley has implemented a wireless WAN to connect several points for NEC using fixed broadband technology.

Duration of the project: Q4'2003. Expansions are under discussion.

□ **ICOM COMMUNICATIONS - SUDAN**

iCom Communications is the first Wireless Internet Service Provider (WISP) in Sudan.

Vision Valley has implemented the backhaul connectivity of iCom to connect their points of presence (POPs).

Duration of the project: Q4'2003

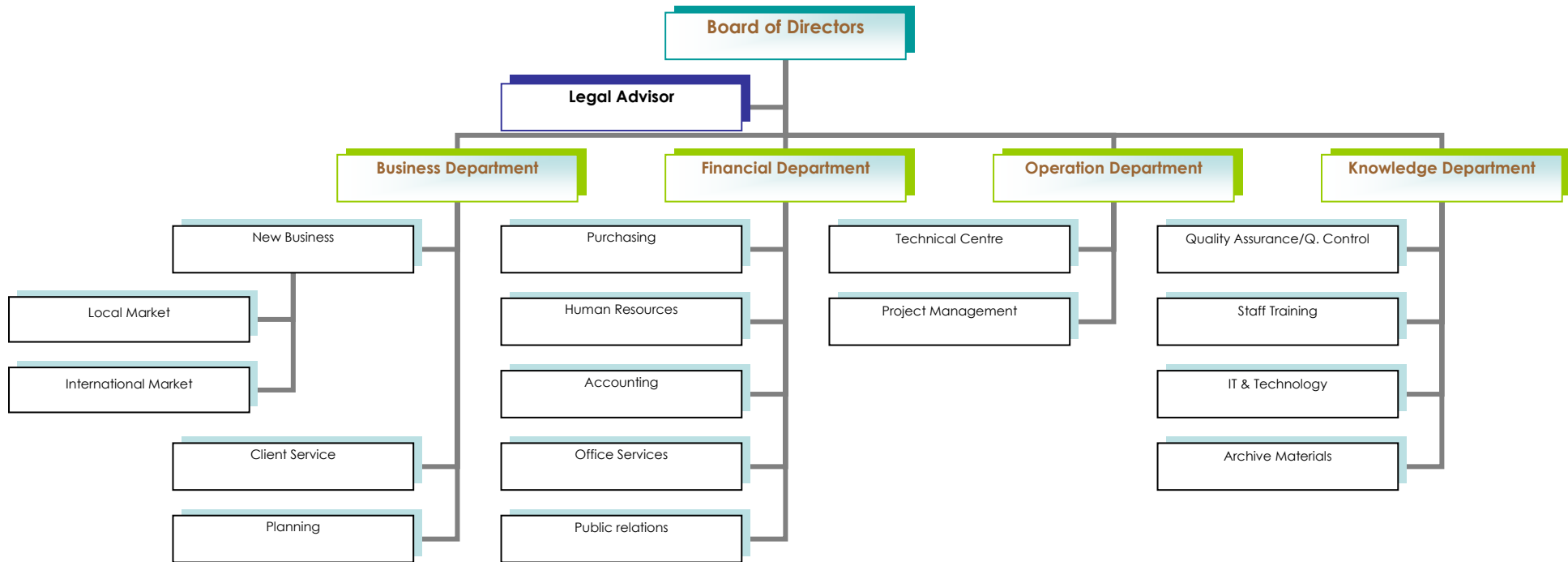
□ **UNDP - SUDAN**

Vision Valley has implemented a wireless WAN to connect two points for UNDP using fixed broadband technology.

Duration of the project: Q4'2003



ORGANIZATIONAL CHART



CURRICULUM VITA OF KEY PERSONNEL

Hassan A. Satti – General Manager (KETS)

| | |
|-------------------------|--|
| Summary | More than 20 years of experience in consultancy, management, and implementation of Projects. |
| Education | Bachelor of Science Econometrics, University of Khartoum, Khartoum, Sudan |
| FIELD EXPERIENCE | |
| 2000 – Present | <p><u>GENERAL MANAGER – KETS</u></p> <ul style="list-style-type: none"> ▪ Managed to establish the company as a new business venture. This included promoting the company and its services locally and internationally as well as establishing all internal management systems and models. ▪ Despite the short time, the company managed to spread its services to include major projects in Sudan, Kenya and Nigeria. ▪ Initiated major consulting contracts for the establishment of major sugar production in the Sudan as well as conducting major consultancy works in different parts of Africa. ▪ Formulated solid links with major regional and international organizations in all fields related with sugar projects implementation and financing. ▪ |
| 1991 – 2000 | <p><u>AREA MANAGER, London Office, Kenana Sugar Company, London, United Kingdom</u></p> <ul style="list-style-type: none"> ▪ Responsible for the overall management of Kenana Sugar Branch in the United Kingdom. The Branch is responsible mainly for all the overseas works and relations of the company including international banking, marketing and procurement of equipments and machineries. All this are accomplished in close collaboration with the Managing Director and the Corporate Management of Kenana in Khartoum and Site. ▪ Developed strong internal systems for the office that helped secure the company's interest in dealing with the continuous changes in the World business environment. These included management methods, information technology, training and human resources systems that contributed in transforming |

| | |
|-------------|--|
| | <p>London Office to become a solid tool for the various departments of the Company.</p> <ul style="list-style-type: none"> ▪ Maintained high level contacts with the major sugar industry players in fields of production, trading and equipment manufacturing. Also, established robust systems to monitor the technological advancements in sugar and sugar cane processing. ▪ Helped establish the major strategic plans and models for the marketing and purchasing policies as part of the strategic plan of the company as a whole. ▪ . |
| 1986 – 1991 | <p><u>DEPUTY MARKETING MANAGER</u>, Kenana Sugar Company, Khartoum, Sudan</p> <ul style="list-style-type: none"> ▪ Involved in building all relevant strategic plans and policies for the sales and marketing of all company products and related logistics. ▪ Directly responsible for the planning of the sales and the logistics of molasses on daily basis. This involved the rigorous coordination between the factory, transporters, government authorities, ship agents as well as international molasses traders. Managed to substantially improve the sales revenues from molasses by adopting well-articulated policies and plans. ▪ Involved in shaping the strategic marketing plans for the Company. ▪ |
| 1984 - 1986 | <p><u>MANAGER</u>, Computer Department, Islamic Development Company, Khartoum, Sudan</p> <ul style="list-style-type: none"> ▪ Responsible for the overall management of the department that includes defining and maintaining the resources and software required by the company. ▪ Developed the complete systems required for the management of the shareholders of the company and related accounts and management systems. ▪ |
| 1982-1984 | <p><u>MARKETING OFFICER</u>, Kenana Sugar Company Limited, Khartoum, Sudan</p> <ul style="list-style-type: none"> ☐ Helped compile and complete the full documentation of the marketing procedures and manuals for the company. |
| | |

| | |
|-------------------------|---|
| Training Courses | <ul style="list-style-type: none">▪ Multiple Courses on Management Skills▪ Training on Rules and Regulations of International Trade▪ Courses on Management Strategic Thinking▪ Courses on Business Forecasting▪ Formal training on IT management. |
|-------------------------|---|

MAHIR EL FADIL – CEO Vision Valley

| | |
|---------------------------|---|
| Summary | <p>More than 18 years of experience in planning, consultancy, implementation, and management of IP networks, Internet services and Telecom ventures.</p> |
| Education | <p>Bachelor of Science - Electrical Engineering – (Telecommunication) - Oct'1985 - Faculty of Engineering & Architecture – University of Khartoum – Sudan. Faculty of Engineering (Final Year Best Project Prize).</p> <p>Masters of Business Administration – General MBA (April'1999 to April'2001) – University of Hull – UK.</p> |
| FIELD EXPERIENCE | |
| <p>Sep 02 - Present</p> | <p>VISION VALLEY LLC, UAE Vision Valley is a fast growing company focused of on business IT consulting, and system integration.</p> <p><u>CHIEF EXECUTIVE OFFICER</u></p> <p>Currently developing the business of Vision Valley. Focusing on building long lasting relationships with customers through full understanding of cultures and the markets the company operates in and providing quality, and reliable solutions that gain customers total satisfaction.</p> |
| <p>Jan 00 - August 02</p> | <p>EMIRATES TELECOMMUNICATIONS CORPORATION, ETISALAT, UAE Emirates Telecommunication (Etisalat) is the sole telecommunications and Internet service provider in UAE.</p> <p><u>SENIOR MANAGER MARKETING AND DEVELOPMENT</u></p> <p>Handling the marketing functions for Emirates Internet in terms of plans to achieve the marketing objectives of the unit.</p> <p>Handling the Network development issues in terms of strategy, technology choice, including R & D, preparation of RFPs and evaluation ...etc.</p> <p>Preparation and Updates of Service Business Plans.</p> <p>Implementation of the Services according to the business plans. This includes software development, network tuning, integration and packaging.</p> |

Achievements:

The **delegate** of Emirates Internet & Multimedia (Etisalat) to **Dubai eGovernment's** team.

Prepared the specifications of the disaster **recovery storage area network (SAN)** for the Etisalat's state of the art Data Center.

Key contributor in driving the decision of establishing a strategic business unit to handle the Internet service in Etisalat.

Key contributor in building the business plan of Emirates Internet & Multimedia unit.

Key player in structuring different departments of the Emirates Internet and Multimedia business unit, in addition to selecting and recruiting personnel to fit the structure.

TARIQ HAMID – (VV)

| | |
|------------------------------|--|
| Summary | <p>Over 18 years of experience in RF engineering including designing, implementing, testing, and supporting analogue and digital Microwave, Mobile systems and Satellite.</p> |
| Education | <p>B.Sc. Honors in Electrical Engineering (Communication & Electro physical Section) Faculty of Engineering – University of Alexandria – Egypt. Graduated in 1984</p> |
| FIELD EXPERIENCE | |
| <p>November 02 - Present</p> | <p>VISION VALLEY United Arab Emirates</p> <p>Vision Valley is a fast growing company focused of on business IT consulting, and system integration.</p> <p><u>WIRELESS COMMUNICATION SPECIALIST</u></p> <p>Responsible for providing Vision Valley's customers with high quality technical consultancy services covering the areas of RF and wireless systems design, implementation, training and support.</p> |
| <p>March 90 – Oct 02</p> | <p><u>HEAD OF THE TELECOMMUNICATION SECTION, Abu Dhabi Water and Electricity Department (W.E.D)</u> United Arab Emirates</p> <p><u>Responsibilities:</u></p> <ul style="list-style-type: none"> • Installing a smart system to interconnect the mobile radios with the public telephone lines. • Leading the installation of the IT division wireless network. • Designing and installing a wireless system to send alarms from the substations to the control center. • Preparing a study for TETRA system to be used by Abu Dhabi Water and Electricity Authority for the operation and maintenance groups. |

| | |
|--|--|
| | <ul style="list-style-type: none">• Designing and installing a complete private wireless repeaters system to be used for operation and maintenance groups for routine work and in disaster situations, which can cover an area of 150 km radius and accommodate 400 radios.• Installing and Maintaining:<ul style="list-style-type: none">* VHF Base Stations* VHF Mobile Radios* HF Base Stations* Crank Up Towers* VHF Repeaters* VHF Hand Held Radios* HF Mobile Radios* EDACS System |
|--|--|

Mulhim M. Eltayeb – Projects Control (KETS)

| | |
|-------------------------|---|
| Summary | Over 15 years of experience in the consultancy and project management field. |
| Education | <p><u>Masters of Science in Environmental Engineering</u> Faculty of Civil and Environmental Engineering - Washington State University, Pullman, Washington, USA</p> <p><u>Bachelor of Science in Civil Engineering</u> Faculty of Civil Engineering - University of Khartoum, Khartoum, Sudan</p> |
| FIELD EXPERIENCE | |
| Nov. 2001 – Present | <p><u>KNOWLEDGE DIRECTOR, Kenana for Engineering and Technical Services, LTD.</u></p> <p>Direct management of the following departments:</p> <ul style="list-style-type: none"> ▪ Information Technology ▪ Projects Control ▪ Personnel Development and Training ▪ Projects QA/QC |
| Dec 1999 – Nov. 2001 | <p><u>PARTNER, AZH Consultant, Portland, Oregon USA</u></p> <ul style="list-style-type: none"> ▪ Established a partnership in the field of environmental consulting in the United States of America. Initiated an agreement with a leading consultant company in Portland, OR, USA to perform different environmental studies, including: power plant planning and permitting, vehicle emissions risk assessment, atmospheric dispersion modeling, emissions estimates from a variety of sources, opens burn/open detonation, wild fire management, ambient monitoring network design, and GIS related projects. Clients include, Clark County, WA; Finley PUD; KM Tifton; and KM Glynn, GA. ▪ Conducted air quality projects in different states to assess pollutant impacts on human life. |
| Aug. 1998 – Nov. 1999 | <p><u>DEPUTY GENERAL MANAGER, OPERATIONS, Al Omayyer and Al Mesned Foods, Jeddah, KSA (Tabiah Dairy and Baraka Water).</u></p> <p>Direct management of the following divisions of the company:</p> <ul style="list-style-type: none"> □ Production Department |

| | |
|--------------------------------|---|
| | <ul style="list-style-type: none"> ❑ Quality Control Department ❑ Maintenance Department. ❑ Transportation and Vehicle Workshop Department. ❑ Stores and Warehouse Department. <ul style="list-style-type: none"> ▪ Designed and established the operations manual for the company, which includes: the Preventive Maintenance program for the factory equipment, the transportation and vehicle usage regulations, the Quality Assurance manual, and the general regulations of the operations division. ▪ Managed the daily operations and activities for Bottled Water and Dairy production. Followed on the raw material supply and management. Ensured the final product meets the internal and governmental established standards. ▪ Planned and carried the maintenance program for the company's stationed and mobile equipment. |
| <p>May 1992 – Aug. 1998</p> | <p><u>PROJECT MANAGER</u>, CH2M HILL, Inc., Portland, Oregon, USA</p> <ul style="list-style-type: none"> ▪ Supported managing large projects and managed medium and small projects and tasks. Served as a leading technical adviser for projects involving environmental planning and studies. Assessed and wrote proposals for a verity of environmental projects. Led the marketing effort in the northwest atmospheric studies group. |
| <p>Dec. 1988- March 1990</p> | <p><u>PROJECT ENGINEER</u>, Dar Alamar, Khartoum North, Sudan</p> <ul style="list-style-type: none"> ▪ Performed the structural design and construction supervision for a variety of structures. Managed the team members for different projects. Clients include: the Sudanese government, and individuals. |
| <p>Training Courses</p> | <ul style="list-style-type: none"> ▪ MS Project Advanced Training ▪ Process Analysis Workshop. ▪ Multiple Project Management Training. ▪ Time Management Training. |

Elhag Yasin Mohamed Ali –SENIOR IT OFFICER (KETS)

| | |
|-------------------------|--|
| Summary | More than 15 years of experience in consultancy, management, and implementation of network |
| Education | Bachelor of Science. Electrical Engineering (Electronics & Telecom. 1983–1988 University Of Khartoum, Sudan |
| FIELD EXPERIENCE | |
| Jan – 2004 to Date | <p><u>SENIOR IT OFFICER KETS</u></p> <p>Managing the IT Department.</p> |
| Oct. 2001 – Jan 2004 | <p><u>INDEPENDENT TECHNICAL CONSULTANT Oct. 2001 to date Dubai, UAE – Sudan</u></p> <ul style="list-style-type: none"> ▪ Provide Technical consultation to IT companies & individuals. ▪ Participated in design & material procurement for several projects with Comsuda Company Sudan for the following projects in Sudan: <ol style="list-style-type: none"> i) GNPOC Network for pipeline stations (approximately 2,000 Voice & Data Points.) ii) GNPOC Tower (Around 700 Voice & data points) iii) Ministry of Energy (around 1,200 Voice & data point) iv) Broadcast & TV National Corporation (Around 800 Voice & data points). |
| Feb.1998–Dec 1998 | <p><u>REGIONAL MANAGER, ACTS JFZ Dubai, UAE</u></p> <p>An Assignment from ACTS-Sudan :</p> <ul style="list-style-type: none"> ▪ Manage & direct the new branch office in Jabel Ali Free Zone. This assignment include but not limited to: ▪ Establishing Commercial & technical relations with major IT players in the region, for the purpose of knowledge transfer, as well as products procurement. ▪ Provide Technical presale & post sale support for the main office in Sudan. ▪ Design and implement LAN & WAN Solutions for projects in Sudan in collaboration with main IT distributors. |
| | |

| | |
|-----------|---|
| 1993–2000 | <p><u>GENERAL MANAGER ACTS (Compaq Reseller) Khartoum, Sudan</u></p> <ul style="list-style-type: none"> ▪ Planning & managing all company's operation & personnel. ▪ Planning, managing & controlling the financial resources & expenses ▪ Follow-up with sections managers the progress of projects & clients orders, to insure customer satisfaction. ▪ Manage & Supervise installation, Configuration & Maintenance for Compaq servers, using different platforms (NT 4.0, Novel 3.12/4.1) ▪ Manage & Supervise design & implementation of Structured Cabling projects. ▪ Supervise setup for LAN switches & VLAN configuration. ▪ Supervise Installation, Maintenance, and device configuration for IBM AS/400 including H/W upgrade, OS/400 installation, upgrade, PTF load and apply, Client AS/400 setup, SNA, and SAA gateway setup. AS/400 Hardware troubleshooting and maintenance. ▪ Instructor for several specialized training courses including: OS/400 operation & administration, Novell NetWare 3.12 administration, Networking technologies and Windows NT 4.0 server Administration. ▪ Supervise Technical Training for new staff in the Engineering Department. ▪ Preparation & Negotiation of annual Maintenance Contracts with Corporate customers. |
| 1991–1993 | <p><u>HEAD OF ENGINEERING DEPARTMENT Computer Man Co. (IBM Dealer) Khartoum, Sudan</u></p> <ul style="list-style-type: none"> ▪ Managed the Engineering Dept. ▪ Supervise technical support in both the software and hardware to all customers. ▪ Provide Technical service and support to all customers for all range of IBM products- IBM AS/400, IBM S/36, IBM 9375, Line and Matrix printers as well as PS/2 products. ▪ Assist the marketing department in setting up technical specifications & preparation of large tenders. ▪ Preparation & follow-up of warranty claims with IBM regional office. |
| 1989–1991 | <p><u>COMPUTER ENGINEER. ComputerMan Co. (IBM Dealer) Khartoum, Sudan</u></p> <ul style="list-style-type: none"> ▪ Provide Customers & users support (both at workshop & on site). ▪ H/W & Software troubleshooting & Maintenance for PC & Printers. ▪ Installation & setup for PCs & Printers. |

| | |
|--------------------------------|--|
| | <ul style="list-style-type: none"> ▪ Instantiation & setup of IBM Networks (Token Ring, Base band & Broadband) ▪ Installation & wiring for IBM Main frame & Midrange Computers (Twin-axial & co-axial Cabling). |
| <p>Training Courses</p> | <ul style="list-style-type: none"> ▪ Solaris 8 Admin I & II – Infoexchange (Dubai) 2002. ▪ Programming a MS SQL Server 2000 Database- New Horizon. ▪ Cisco Routing & Switching Training course 9th & 10th August 2000. ▪ Data Communications Training session (Sep. 1999 Dubai). Including VLAN , STP & Truncking Configuration , for BayStack Switches. ▪ Certified ALCATEL Installers Training for Structured Cabling & Fiber Termination (Dubai- UAE). ▪ COMPAQ Technical training (Nov. 1996, Accra, Ghana). ▪ IBM AS/400 – System Facility, System Administration & CL Programming, (June 1990- Cairo, Egypt). ▪ IBM AS/400 – Operation & OS/400 Structure, Tailoring & Tuning, Introduction to Data Communication, (June 1990- Cairo, Egypt). ▪ Projects management, ComputerMan Co. Khartoum (June 1989). |
| <p>Achievements</p> | <ul style="list-style-type: none"> ▪ 1994- UNDP Khartoum-Sudan: 85 data points using UTP & Thin Co-axial Cable in STAR-BUS configuration. Including Novel 3.12 server installation & staff training. ▪ 1995- The Shell Company- Sudan : System integration to link IBM AS/400 with Novel 3.12 server using Novell Network For SAA . ▪ 1996- UNICEF Khartoum Sudan: 110 Data Points distributed in a Four story building using CAT5 (it was the first introduction to structured cabling concept in Sudan). ▪ The Shell company Sudan (Main office Khartoum) : 120 Data Points using CAT5 cables plus 20 points of Twin-axial cable for IBM AS/400 Mini Computer. ▪ 1996- Khartoum Hilton : Supervise new UTP cabling system for about 100 Points. ▪ WHO : 30 Points ▪ The Shell Company – Port Sudan Depot ▪ Bank of Sudan- Khartoum: First time introduction to Standard structured cabling including Vertical & Horizontal cabling. The objectives of the first phase were to cover major offices with data & UPS power distribution, including the main branch. Fiber backbone was used & the total number of points was 400 data points. The challenges were to design & implement international standards of structured cabling in a building covering very big area and had no |

drawings. Installation & setup for 5 Compaq servers using Windows NT 4.0 (Authentication, Developer, Application & Mail server). It was also required to setup VLAN & STP for Nortel BayStack 350.

- Bank of Sudan- Medani Branch
- 1999-2000 Bank of Sudan – Port Sudan Branch.
- 1999 –2000 Bank of Sudan – Gadarif Branch
- Bank of Sudan Obied Branch.
- 1999- The Shell Company – Shagara Depot
- 2000- The Shell Company: System integration for IBM AS/400 with Windows NT 4.0 Server using TCP/IP.
- Bank of Sudan (Second Phase): Participated in design & Material procurement.
- 2001-2002- Awasit Heavy Machinery Company: 90 data points in a three story building.

ASHRAF GAMEEL (VV)

| | |
|----------------------------|--|
| Personnel Profile | <p>High initiative leader, self-motivated, focused and results-oriented, able to prioritize issues based on impact to business; manage through motivation and by objective, strong interpersonal skills, believer in teamwork. Background includes leading the development and implementation of major information technology projects and working with multinational companies.</p> |
| Summary | <p>Over 11 years of experience in developing, implementing, and marketing information technology products and services with more than 5 years of experience in the Internet industry.</p> |
| Education | <p>Bachelor of Engineering in electronics and communications Cairo University, faculty of engineering, Egypt. With rate of appreciation <i>distinction</i> May 1991.</p> |
| FIELD EXPERIENCE | |
| <p>August 02 - Present</p> | <p><u>CHIEF TECHNOLOGY OFFICER, VISION VALLEY FZ-LLC, UAE</u></p> <p>Responsible for providing Vision Valley's customers with high level technical guidance, strategic technology planning, and analytical support. Actively seeking ways to leverage the integration of the customers' business processes with applicable emerging technologies in order to improve and streamline customers' operations and services in the most efficient and cost-effective manner.</p> |
| <p>March 96-August 02</p> | <p><u>DEVELOPMENT MANAGER – NETWORK SERVICES & PORTALS, EMIRATES TELECOMMUNICATIONS CORPORATION, ETISALAT, UAE</u></p> <p>Working with the senior management to develop marketing strategies, business plans and departments objectives. Building the Internet development team (15 members) and managing the projects' contracts, budgets, people, and activities. Given below some of these projects:</p> <p>Emirates Internet Portal (Albahhar.com)</p> <p>The purpose of this project is to build a multi-language, multi-dimension Internet portal to serve the Internet users in the middle east and north Africa. This portal has several components and services such as multi-language search engine, online news feed, web-based email, weather</p> |

information, stock information, classified advertisements, web casting, white pages, yellow pages, web directory, chat, discussion forums and more.

The above portal is one of the top visited sites in the region with more than 50,000,000 page views a month.

ATTACHMENTS